# PROGRAM OF STUDY: International Business









This Program of Study may serve as a graduation guide for the next four plus years, along with other career planning and educational materials. Courses listed in this model may include recommended coursework and should be individualized to students' educational and career goals. Each graduation plan needs to meet minimum high school graduation requirements. Dual Enrollment courses can be high school academic and/or career technical education courses.

	SECONDARY:					POSTSECONDARY:				
COURSE/ GRADE	NINTH	TENTH	ELEVENTH	TWELFTH		тсс		DIPLOMA OR AAS		ASSOCIATES OF SCIENCE
ENGLISH	9 <sup>th</sup> grade Lit/ Composition	10 <sup>th</sup> grade Lit/ Composition	American Lit/ Composition	World Lit/ Composition / British Lit	rance/Exit Point		read stance/Exit Point	MD12 Business Management Diploma MD13 Business Management with specialization in International Business Degree	Entrance/Exit Poi	The University System of Georgia offers students' higher education options at 30 institutions throughout the state, providing a wide range of academic programming including certificates and associate, baccalaureate, masters, doctoral and professional degrees.
MATHEMATICS	Coordinate Algebra / Algebra I	Analytic Geometry / Geometry	Advanced Algebra / Algebra II	Pre-calculus		IB11 International Business Certificate Only available at West Georgia Technical College				
SCIENCE	Physical Science	Biology	Chemistry	Physics						
SOCIAL STUDIES	World History	Psychology	US History	Government (½ unit) Economics (½ unit)						
PATHWAY COMPLETER	Introduction to International Business	Global Awareness and Cultural Competency	International Business Concepts	Another course in focus area, Work-Based Learning, or Youth Apprenticeship						
Industry Recognized Credential (Pathway Completer)  Visit the End of Pathway Assessment Page (see note below)						Find the campus for the TCC options		Find the campus for the		<u>f?p=118:1:0</u> : LaGrange College offers a
Required/ Selective Electives	Health & Personal Fitness (can be taken in grades 9-12	Introduction to Business and Technology	Financial Literacy	Sociology				<u>Diploma</u> , <u>Degree options</u>		Minor in International Business
	Modern Language/Latin  2 units required for admissions to Georgia University System Colleges/Universities For a listing of Modern Language/Latin courses offered at your high school, please contact your advisor, counselor, or curriculum handbook.  Other Ele For a listing of other electi your high school, please characteristics counselor, or curriculum handbook.			ective courses offered at check with your advisor,						

**NOTE:** Students have many options to **ENTER** and **EXIT** from their academic studies into the workforce. When a student graduates from high school, they are eligible to choose one of many **ENTRANCE POINT** options: **1.** Enroll in either a 2 or 4 year post-secondary program; **2.** Enroll in an apprenticeship program or the military; or **3.** Enter the workforce using technical skills learned in high school. When a student finishes a 2- or 4-year degree program, they may choose to **EXIT** and **1.** Enroll in an apprenticeship program or the military; **2.** Enroll in a professional university degree program; or **3.** Enter the workforce using technical skills learned.

## International Business Career Pathway Completers - Industry Credentialing for High School Students

Upon completion of sequenced courses in the International Business Pathway, students are eligible to complete the Industry-Recognized student credential for fulfillment of the End of Pathway Assessment. Secondary students completing the International Business pathway will be able to sit for the National Industry Credentialed assessment offered on-line from Microsoft. Once mastery is reached, students will receive recognition for completion and use this credential in conjunction with their job or continuing training. For specific assessment information, refer to: http://bit.ly/BMA-EOPA.

Sample In Demand Careers in Georgia										
Occupation Specialties	Level of Education Needed	Georgia Average Salary	Annual Average Openings in Georgia	2014 – 2024 Employment Outlook						
Logistics Managers	Bachelor's Degree	\$103,222	370	In Demand, High Skill, High Wage						
Financial Managers	Bachelor's Degree	\$138,202	2,047	In Demand, High Skill, High Wage						
Management Analysts	Master's Degree	\$88,582	2,970	In Demand, High Skill						
Business Continuity Planners	Bachelor's Degree	\$71,098	4,342	High Skill, In Demand						

Data link here

Go to GAfutures at www.gafutures.org for more information about your education and career planning. including valuable financial information (grants and scholarships including HOPE Program, grants and loans, FAFSA, and CSS forms).

# Career Enhancement Opportunities

# Career-Related Education

 4-Year Universities/ Colleges

**Postsecondary Options:** 

- 2-Year Colleges
- Technical Colleges
- State Registered Apprenticeships
- Special Purpose Schools
- On-the-Job Training
- Military

# Earning Postsecondary Credits While in **High School**

- **Dual Enrollment Program**
- Earn postsecondary credit while in high school
- You can complete
  - Industry Credential
  - Technical Certificate of Credit (TCC)
  - Associates of Applied Science Degree
- · Bachelor's Degree
- Who can help?
- Parents
- School Counselor
- Advisor

### Postsecondary Transition

**Activities** 

Career Awareness

Career Exploration

Connecting

Internship

Clinicals

Instructional Related

Work-Based Learning

Employability Skill Dev.

· Cooperative Education

Youth Apprenticeship

- University System of Georgia Institutions: Admissions Testing
  - ACT or SAT
  - For More Information:
    - Contact the institution of your choice OR
- Technical College System of Georgia
  - Placement Exam
- United States Military
  - ASVAB Assessment
- Use BRIDGE Law platform to inform decisions on postsecondary opportunities
- **Dual Enrollment** 
  - Earning high school course credits while taking college courses

Related Pathway Occupations	Other Related Occupations				
Logistics Managers	Sales Agents, Securities, and Commodities       Labor				
Management Analysts	Relations Specialists   Public Relations Specialists				
Business Intelligence Analysts       International Business					
Relations	*ONET Online				

# **International Business Pathway Description**

Student entering an increasingly global marketplace must understand how culture, economy, and location impact business decisions. The International Business Pathway is designed to introduce students to global and cultural aspects to business.

This pathway is designed for high school students as a gateway to business careers of today, and provides an overview of fundamental business concepts, employability skills, the global business community, and cultural competency. Knowledge of business principles, the impact of financial decisions on the global business community, and soft skill proficiencies demanded by businesses combine to establish the frameworks of this pathway. Emphasis is placed on developing a concept of the fundamentals of business careers.

Key topics presented include identifying how different cultures and their importance towards cultural competency has on the business world, developing fundamental computer and communication skills and learning essentials for working in an international business environment, managing a business, and owning a business.

Students will understand the key international business concepts, but primarily apply their knowledge of these concepts through business simulations and defend their actions and decisions as well.

Employers interested in hiring a student who has completed the international business pathway can expect the following attributes, competencies, talents, and skills: Global Awareness and Spirit of Entrepreneurship, Business Knowledge, Employability Skills, Cultural Competency, Team Building, Communication, and Marketing.